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# **Consolidated Financial Results** for the First Quarter of Fiscal 2025 (Under Japanese GAAP)

February 12, 2025

Company name:	FinTech Global Incorporated			
Listing:	Tokyo Stock Exchange			
Securities code:	8789			
URL:	https://www.fgi.co.jp/en/			
Representative:	Nobumitsu Tamai, President and Chief Exec	cutive Officer		
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Scheduled date to	commence dividend payments:	_		
Preparation of supplementary material on financial results: Yes				
Holding of financi	al results briefing:	None		

(Yen amounts are rounded down to millions, unless otherwise noted.) 1. Consolidated financial results for the first quarter of fiscal 2025 (from October 1, 2024 to December 31, 2024)

## (1) Consolidated operating results (cumulative)

(1) Consolidated operating results (cumulative)					(Percentages	indicate	e year-on-year ch	nanges.)	
	Revenue	Revenues		Revenues Operating income		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	
First quarter of fiscal 2025	3,876	12.9	1,211	24.1	1,153	20.9	851	44.5	
First quarter of fiscal 2024	3,434	26.5	976	35.5	953	36.3	589	17.0	
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Note: Comprehensive income For the first quarter of fiscal 2025: For the first quarter of fiscal 2024:

¥790 million [13.0%] ¥699 million [25.8%]

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
First quarter of fiscal 2025	4.35	4.32
First quarter of fiscal 2024	2.93	2.92

## (2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
	Millions of yen	Millions of yen	%
First quarter of fiscal 2025	21,252	10,991	47.2
Fiscal 2024	20,669	10,752	46.1

Reference: Equity

For the first quarter of fiscal 2025: For fiscal 2024:

¥10,028 million ¥9,530 million

## 2. Cash dividends

		Annual dividends per share						
	First quarter-end	t quarter-end Second quarter-end Third quarter-end Fiscal year-end Total						
	Yen	Yen	Yen	Yen	Yen			
Fiscal 2024	-	0.00	-	1.50	1.50			
Fiscal 2025	-							
Fiscal 2025 (Forecast)		0.00	_	3.00	3.00			

Note: Revisions to the forecast of cash dividends most recently announced: None

# 3. Consolidated financial forecasts for fiscal 2025 (October 1, 2024 – September 30, 2025)

	(Percentages indicate year-on-year changes.)									
		Revenue	s	Operating income		Operating income Ordinary profit		Profit attributable to owners of the parent		EPS
		Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
F	Fiscal 2025	12,300	(10.9)	3,100	20.6	3,000	21.9	2,000	19.3	10.18

Notes:

1. Change from the latest consolidated financial forecasts: None

2. Forecast has not been made for the first two quarters of fiscal year ending September 30, 2025.

## \* Notes

- (1) Significant changes in the scope of consolidation during the period: None
- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
  - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
  - (ii) Changes in accounting policies due to other reasons: None
  - (iii) Changes in accounting estimates: None
  - (iv) Restatement: None
- (4) Number of issued shares (common shares)
  - (i) Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2024	201,321,700 shares
As of September 30, 2024	201,321,700 shares

(ii) Number of treasury shares at the end of the period

As of December 31, 2024	5,434,320 shares
As of September 30, 2024	5,434,320 shares

(iii) Average number of shares outstanding during the period

(cumulative from the beginning of the fiscal year)

First quarter of fiscal 2025	195,887,380 shares
First quarter of fiscal 2024	201.311,647 shares

- \* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: None
- \* Proper use of earnings forecasts, and other special matters

(Caution regarding forward-looking statements)

The forward-looking statements included in this summary of financial statements are based on the assumptions, forecasts, and plans of FinTech Global Incorporated (hereafter, "FGI" and "the Company") as of the date on which this document is made public. The Company's actual results may differ substantially from such statements due to various risks and uncertainties.

The EPS in the consolidated financial forecasts for fiscal 2025 is calculated using the average number of shares outstanding during the period (196,407,859 shares) after the Company disposed the restricted shares (759,900 shares) on January 24, 2025.

## 1. Overview of Operating Results, etc.

## (1) Overview of Operating Results for the Period under Review

FinTech Global Incorporated (FGI) and certain other members of the FGI Group are pursuing opportunities for private equity investment targeting businesses struggling with succession issues.

In the first quarter—October 1, 2024 to December 31, 2024—of the fiscal 2025 consolidated accounting period ending September 30, 2025, FGI welcomed steady progress on recovery of private equity investments associated with business succession projects. Another positive development was a 6.9% improvement in the Metsä guest count over the corresponding quarter a year ago, to 220,000 people, through various measures designed to draw visitors to the site, which comprises Metsä Village and Moominvalley Park. Underpinned by these results, first-quarter revenues reached \$3,876 million, up 12.9% year on year, and gross profit hit \$2,436 million, up 15.9% year on year, on a consolidated basis. Selling, general and administrative expenses rose 8.8% from the corresponding quarter a year ago, to \$1,225 million, reflecting an increase in the number of subsidiaries under consolidation as well as miscellaneous costs, but higher gross profit buoyed income categories, with operating income climbing 24.1% year on year, to \$1,153 million, ordinary profit jumping 20.9% year on year, to \$1,153 million.

	First Quarter of Fiscal 2024	First Quarter of Fiscal 2025	YOY Change
Revenues	3,434	3,876	441
Investment banking business	2,673	2,994	320
Public management consulting business	119	125	6
Entertainment service business	713	863	149
Elimination	(71)	(106)	(34)
Gross profit	2,102	2,436	333
Investment banking business	1,857	2,076	219
Public management consulting business	73	74	1
Entertainment service business	210	338	128
Elimination	(37)	(52)	(14)
Operating income [Segment income/ (loss)]	976	1,211	235
Investment banking business	1,191	1,399	207
Public management consulting business	5	(8)	(14)
Entertainment service business	1	159	158
Elimination or corporate expenses	(222)	(339)	(116)
Ordinary profit	953	1,153	199
Income before income taxes	954	1,161	207
Income attributable to owners of parent	589	851	262

(Unit: Millions of yen)

A breakdown of performance by business segment is presented below. Revenues include intersegment revenues and transfers.

## a. Investment Banking Business

In the investment banking business, business succession projects moved steadily along and investment income from recovery of private equity investments grew over the corresponding quarter of fiscal 2024. In arrangement transaction services, private equity fund asset management services generated income on sale at the time multiple investments were exited, but revenues from arrangement transaction services were down year on year because income from the formation of large-scale transactions and subsequent sell off in the first quarter of fiscal 2024 generated a bigger amount in that quarter. In asset management services, a drop in investment by overseas investors into residences was offset by higher investment into

hotels and other forms of accommodation, boosting the balance of assets under management to  $\pm 159.6$  billion, up 4.2% compared with the level at the end of fiscal 2024 on September 30, 2024, and reinforcing the foundation for stock-type earnings—that is, recurring fee revenues. In the Metsä business, a positive consequence of more guests visiting Metsä Village and Moominvalley Park was an increase in revenue from parking fees. This was complemented by a favorable shift in rental income from facility tenants. But the segment also booked  $\pm 200$  million in removal losses associated with renovation of a facility under cost of revenues ahead of the scheduled opening of Hyper Museum Hanno in March 2025. The aviation business recorded a decrease in revenues from technical services associated with aircraft inspection. Such inspections occur when leased assets are returned, and due to a shortage of aircraft, many members of the aviation industry extended existing leasing contracts which in turn reduced the need for inspections that would otherwise be conducted at end of lease and aircraft return.

As a result, investment banking revenues reached \$2,994 million, up 12.0% over the first quarter of fiscal 2024, and segment income settled at \$1,399 million, up 17.4%.

## b. Public Management Consulting Business

The public management consulting business, which hinges on Public Management Consulting Corporation (PMC), provides solutions, including support extended to local public entities to prepare financial documents, manage public facilities and deal with public finance-related issues. PMC captured a certain share of the large municipality market by providing outsourced services to meet the need for help in preparing financial documents with PMC's expertise. Demand was steady, with the number of prefectures under service contracts in the first quarter of fiscal 2025 at nine, the same as in the first quarter of fiscal 2024, and the number of ordinance-designated cities and special zones under service contracts in this quarter at 13, also the same as in the corresponding quarter a year ago. In support services for public facility management and responses to public finance-related issues, PMC welcomed an increase in requests for services to support revision of public facility renewal plans and community-building plans as well as support in such areas as childcare and measures to promote better health. To address demand, the company hired more consultants and leveraged its ability to support preparation of financial documents and promoted initiatives to offer multiple services to each municipality.

As a result, the segment achieved revenues of \$125 million, up 5.2% over the corresponding quarter a year ago. Upfront investment to reinforce staffing ate into revenues, leading to a segment loss of \$8 million, compared with income of \$5 million in the first quarter of fiscal 2024.

## c. Entertainment Service Business

In the entertainment service business, Moominvalley Park promoted the Child Support Campaign (July 26, 2024 through October 31, 2024), offering a  $\pm$ 500 one-day pass for children. This initiative contributed to a huge increase in the number of guests who came as a family unit, prompting Moominvalley Park to slash the price of a regular admission ticket for children, effective November 1, 2024. The price of a one-day pass, purchased in advance, dropped to  $\pm$ 1,000 from  $\pm$ 2,000. In addition, junior and senior high school students, who were considered adults under the previous pricing structure, fell into the child admission category.

Content was expanded and updated with various facility and service improvements, including introduction of an audio guide, creation of drawing space, and renewal of the Moominvalley diorama. In addition, fireworks, a character parade, illumination displays and other evening events were planned and executed to enhance enjoyment at Metsä Village and Moominvalley Park and successfully drew large crowds to the site. These efforts fueled a 6.9% year-on-year increase in the guest count, to 220,000 people, on a sitewide basis, and fostered conditions conducive to higher spending per guest.

All told, the entertainment service business generated revenues of ¥863 million, climbing 20.9% over the corresponding quarter a year ago. Buoyed by the increase in revenues and successful measures to reduce cost of revenues as well as operating costs, segment income soared ¥158 million over level posted the first quarter of fiscal 2024, to ¥159 million.

## (2) Overview of Financial Position for the Period under Review

#### Assets

Total assets at the end of the first quarter of fiscal 2025 stood at ¥21,252 million, up 2.8% from the end of fiscal 2024 on September 30, 2024. The change is chiefly due to increases of ¥487 million in notes and accounts receivable, trade, and contract assets, ¥470 million in operational investment securities, largely due to new investment activity, and ¥395 million in rental assets (net) included in other under property, plant and

equipment due to purchase of aviation assets for the operating lease business, which offset decreases of  $\pm 645$  million in cash and time deposits,  $\pm 193$  million loans receivable, trade and  $\pm 234$  million in real estate for sale due to removal losses.

## Liabilities

Total liabilities at the end of the first quarter of fiscal 2025 amounted to ¥10,260 million, up 3.5% from the end of fiscal 2024 on September 30, 2024. The change largely reflects increases of ¥114 million in accounts payable, trade, ¥297 million in short-term loans payable, and ¥134 million in deferred tax liabilities, which overshadowed decreases of ¥273 million in income taxes payable and ¥100 million in accrued employee bonuses.

## Net assets

Net assets at the end of the first quarter of fiscal 2025 amounted to \$10,991 million, up 2.2% from the end of fiscal 2024 on September 30, 2024. This is primarily due to an increase of \$851 million in retained earnings paralleling quarterly profit attributable to owners of the parent, which negated decreases of \$252 million in non-controlling interests and \$293 million in retained earnings owing to payment of dividends.

#### (3) Information on Forward-Looking Statements, including Consolidated Performance Forecast (Unit: Millions of yen)

	Fiscal 2025 First Quarter (Actual)	Fiscal 2025 Full Year (Forecast)	Progress toward goal
Revenues	3,876	12,300	31.5%
Operating income	1,211	3,100	39.1%
Ordinary profit	1,153	3,000	38.5%
Profit attributable to owners of the parent	851	2,000	42.6%

The consolidated performance forecast for fiscal 2025, ending September 30, 2025, is as presented in the table above. It is unchanged from the outlook presented in the summary of financial statements for fiscal 2024 released on November 6, 2024.

The first quarter saw favorable progress toward performance targets, with steady capture of projects in the investment banking business. However, amid increasingly fierce competition for talent, management is considering salary boosts as an incentive to prevent employees in the domestic investment banking business from quitting. This could push up related expenses. In addition, management is holding off on any changes to the previously announced full-year forecast while the executive team carefully assesses contributing factors, such as new projects to be secured going forward as well as investment recovery and the status of revenues from Metsä operations.

Note that the consolidated performance forecast is based on information currently available to management and certain assumptions deemed reasonable. Actual results may differ substantially from expectations for a variety of reasons.

# 2. Consolidated Financial Statements and Important Notes

(1) Quarterly Consolidated Balance Sheets

	<b>Fiscal 2024</b> (As of September 30, 2024)	(Unit: Thousands of yen) First Quarter of Fiscal 2025 (As of December 31, 2024)
Assets		
Current assets		
Cash and time deposits	5,789,907	5,144,628
Notes and accounts receivable - trade, and contract assets	950,434	1,438,314
Operational investment securities	1,560,437	2,031,346
Loans receivable, trade	522,565	329,115
Real estate for sale	4,046,834	3,811,867
Merchandise	142,275	147,341
Other	1,119,460	1,586,485
Allowance for doubtful accounts	(104,667)	(104,271
Total current assets	14,027,246	14,384,82
Noncurrent assets		
Property, plant and equipment		
Buildings and structures	5,206,093	5,223,370
Accumulated depreciation	(1,031,449)	(1,074,114
Buildings and structures, net	4,174,643	4,149,26
Other	1,086,273	1,481,21
Total property, plant and equipment	5,260,917	5,630,48
Intangible fixed assets		
Goodwill	88,105	75,23
Other	93,313	84,443
Total intangible fixed assets	181,418	159,682
Investments and other assets	· · · · · · · · · · · · · · · · · · ·	
Investments in securities	533,513	489,649
Long-term loans receivable	8,340	6,25
Deferred tax assets	127,745	61,28
Other	564,956	554,418
Allowance for doubtful accounts	(34,458)	(34,453
Total investments and other assets	1,200,096	1,077,158
Total noncurrent assets	6,642,432	6,867,321
Total assets	20,669,679	21,252,149

	<b>Fiscal 2024</b> (As of September 30, 2024)	(Unit: Thousands of yen) First Quarter of Fiscal 2025 (As of December 31, 2024)
Liabilities		(
Current liabilities		
Accounts payable, trade	241,273	355,359
Short-term loans payable	781,186	1,079,086
Current portion of long-term loans payable	5,998,872	6,030,836
Income taxes payable	326,067	52,359
Lease obligations	32,914	34,154
Accrued employee bonuses	322,024	221,434
Other	1,085,810	1,282,310
Total current liabilities	8,788,148	9,055,540
Noncurrent liabilities		
Long-term loans payable	638,535	577,316
Lease obligations	21,074	9,973
Deferred tax liabilities	22,636	157,399
Retirement benefit liability	153,433	165,320
Other	293,302	294,802
Total noncurrent liabilities	1,128,982	1,204,812
Total liabilities	9,917,131	10,260,353
Net assets		
Shareholders' equity		
Common stock	5,373,336	5,373,336
Capital surplus	968,668	966,223
Retained earnings	3,470,851	4,028,644
Treasury shares	(446,226)	(446,226)
Total shareholders' equity	9,366,630	9,921,977
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	22,516	19,713
Foreign currency translation adjustment	141,795	86,568
Total accumulated other comprehensive income	164,312	106,281
Stock acquisition rights	103,108	97,113
Non-controlling interests	1,118,496	866,423
Total net assets	10,752,548	10,991,796
Total liabilities and net assets	20,669,679	21,252,149
	20,009,019	21,232,119

(2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income
Quarterly Consolidated Statements of Income

		(Unit: Thousands of yen)
	First Quarter	First Quarter
	of Fiscal 2024	of Fiscal 2025
	(From October 1, 2023	(From October 1, 2024
	to December 31, 2023)	to December 31, 2024)
Revenues	3,434,905	3,876,692
Cost of revenues	1,332,007	1,439,864
Gross profit	2,102,897	2,436,828
Selling, general and administrative expenses	1,126,658	1,225,507
Operating income	976,239	1,211,321
Non-operating income		
Interest income	2,218	5,992
Dividend income	203	—
Foreign exchange gains	16,063	_
Share of profit of entities accounted for using equity method	1,351	-
Subsidy income	2,279	-
Other	2,809	421
Total non-operating income	24,925	6,413
Non-operating expenses		
Interest expense	30,912	30,002
Loss on valuation of investment securities	14,970	0
Share of loss of entities accounted for using equity method	—	2,543
Foreign exchange losses	—	20,654
Commission expenses	1,001	10,724
Other	401	164
Total non-operating expenses	47,285	64,089
- Ordinary profit	953,879	1,153,645
Extraordinary income		
Gain on reversal of share acquisition rights	511	8,162
Total extraordinary income	511	8,162
Income before income taxes	954,391	1,161,807
Income taxes - current	196,353	42,685
Income taxes - deferred	23,426	208,482
Total income taxes	219,779	251,168
Profit -	734,611	910,639
Profit attributable to non-controlling interests	145,440	59,015
Profit attributable to owners of the parent	589,170	851,623
	569,170	031,023

# Quarterly Consolidated Statements of Comprehensive Income

		(Unit: Thousands of yen)
	First Quarter	First Quarter
	of Fiscal 2024	of Fiscal 2025
	(From October 1, 2023	(From October 1, 2024
	to December 31, 2023)	to December 31, 2024)
Profit	734,611	910,639
Other comprehensive income (loss)		
Valuation difference on available-for-sale securities	(36,498)	(12,933)
Foreign currency translation adjustment	1,774	(107,533)
Share of other comprehensive income of entities accounted for using equity method		679
Total other comprehensive income (loss)	(34,723)	(119,787)
Comprehensive income	699,887	790,852
Comprehensive income (loss) attributable to		
Owners of the parent	552,366	793,593
Non-controlling interests	147,520	(2,741)

## (3) Notes to Quarterly Consolidated Financial Statements

(Changes in accounting policies)

(Application of the Accounting Standard for Current Income Taxes, etc.)

The Company has applied Accounting Standard for Current Income Taxes (Accounting Standards Board of Japan (ASBJ) Statement No. 27, October 28, 2022; hereinafter referred to as the "Revised Accounting Standard 2022") effective from the beginning of the first quarter of the current fiscal year ending September 30, 2025.

The amendment to categories in which current income taxes should be recorded (taxes on other comprehensive income) follows the transitional treatment prescribed in the proviso of paragraph 20-3 of the Revised Accounting Standard 2022 and the transitional treatment prescribed in the proviso (2) of paragraph 65-2 of the Implementation Guidance on Tax Effect Accounting (ASBJ Guidance No. 28, October 28, 2022; hereinafter referred to as the "Revised Implementation Guidance 2022"). This change in accounting policies has no impact on the quarterly consolidated financial statements.

For the amendment related to the revised accounting treatment for consolidated financial statements when gains or losses on the sale of shares in subsidiaries resulting from transactions between consolidated companies were deferred for tax purposes, the Revised Implementation Guidance 2022 has been adopted from the beginning of the first quarter of the current fiscal year ending September 30, 2025. This change in accounting policies is applied retrospectively, and quarterly consolidated financial statements and consolidated financial statements for the previous year are after retrospective application. This change in accounting policies has no impact on the quarterly consolidated financial statements for the same quarter of the previous fiscal year and the consolidated financial statements for the previous fiscal year.

(Segment Information)

I. Three months ended December 31, 2023 (October 1, 2023 to December 31, 2023)

## 1. Information about the amount of revenues, profits or losses pursuant to each reporting segment

						(Thousands of yen)
	Reporting Segments					
	Investment Banking Business	Public Management Consulting Business	Entertainment Service Business	Total	Adjustment (Note 1)	Consolidated (Note 2)
Revenues						
Revenues to third party	2,633,175	116,004	685,725	3,434,905	_	3,434,905
Inter-segment revenues and transfers	40,659	3,000	28,242	71,901	(71,901)	
Total	2,673,835	119,004	713,967	3,506,807	(71,901)	3,434,905
Segment income	1,191,828	5,674	1,501	1,199,003	(222,764)	976,239

Notes:

 Adjustment of segment income, at ¥ (222,764) thousand, includes elimination of transactions among segments of ¥62,674 thousand and corporate expenses of ¥ (285,439) thousand, which are not allocatable to reporting segments. Corporate expenses are mainly general and administrative expenses, which do not belong to any reporting segments.

2. Segment income is reconciled with operating income in the quarterly consolidated statements.

#### II. Three months ended December 31, 2024 (October 1, 2024 to December 31, 2024)

#### 1. Information about the amount of revenues, profits or losses pursuant to each reporting segment

						(Thousands of yen)
	Reporting Segments					
	Investment Banking Business	Public Management Consulting Business	Entertainment Service Business	Total	Adjustment (Note 1)	Consolidated (Note 2)
Revenues						
Revenues to third party	2,968,759	121,986	785,946	3,876,692	_	3,876,692
Inter-segment revenues and transfers	25,525	3,200	77,467	106,192	(106,192)	
Total	2,994,285	125,186	863,413	3,982,885	(106,192)	3,876,692
Segment income (loss)	1,399,452	(8,777)	159,892	1,550,567	(339,246)	1,211,321

Notes:

1. Adjustment of segment income (loss), at  $\frac{1}{4}$  (339,246) thousand, includes elimination of transactions among segments of  $\frac{1}{4}$ 54,470 thousand and corporate expenses of  $\frac{1}{4}$  (393,717) thousand, which are not allocatable to reporting segments. Corporate expenses are mainly general and administrative expenses, which do not belong to any reporting segments.

2. Segment income (loss) is reconciled with operating income in the quarterly consolidated statements.

(Significant Change in Shareholders' Equity) Not applicable.

(Assumption of Going Concern) Not applicable.

(Quarterly consolidated statements of cash flows)

Quarterly consolidated statements of cash flows were not prepared for the first quarter of the current fiscal year. "Depreciation" (including amortization of intangible fixed assets other than goodwill) and "Amortization of goodwill" for the first quarter of the fiscal 2024 and 2025 were as follows:

		(Thousands of yen)
	First Quarter	<b>First Quarter</b>
	of Fiscal 2024	of Fiscal 2025
	(From October 1, 2023	(From October 1, 2024
	to December 31, 2023)	to December 31, 2024)
Depreciation	112,822	107,948
Amortization of goodwill	6,182	6,444

(Significant subsequent event)

(Repurchase of treasury shares)

The Company resolved at a meeting of the Board of Directors held on February 12, 2025, to acquire treasury stock in accordance with Article 156, Paragraph 1 of the Companies Act, as applied pursuant to the provision of Article 165, Paragraph 3 of the same Act.

(1) Reason for repurchase of treasury shares

The Company will conduct a repurchase of treasury shares to utilize in a flexible capital policy that includes M&A activity and restricted stock compensation plans, as well as to return profits to shareholders and improve capital efficiency.

(2) Details regarding the resolution on the repurchase of treasury shares

(i) Class of shares to be repurchased: Common shares

(ii) Total number of shares to be repurchased: 2,500,000 shares (upper limit)

(iii) Total value of share to be repurchased: 300 million yen (upper limit)

(iv) Period of share repurchase: From February 13, 2025 to April 30, 2025

(v) Method of repurchase: Market purchase through the Tokyo Stock Exchange